

March 22, 2018

## Regarding Impending Tariffs for Aluminum and Steel

Dear Valued Customer,

This letter is being provided in response to your recent inquiry regarding possible effects from Tariffs recently imposed by the government on imports of Aluminum and Steel (please reference listing of pertinent Harmonized Tariff (HTS) codes, below).

Our focus remains on communications relative to events such as these to assure that, should the need arise, we can react in an expeditious manner. As a manufacturer authorized, franchised distributor for the products we sell, D.B. Roberts has always maintained a robust communication system with all of our suppliers. This partnership ensures that any notification regarding supply chain disruption which may adversely affect the flow of product to our customers is readily relayed through us to you, the end user.

In this instance, be advised that D.B. Roberts does not import or sell any material that would be covered directly under the listed HTS codes. Also be advised that the product that we or our suppliers import for sale is in finished form, such that tariffs do not apply.

To date, none of our vendors have reported any indication that cost changes will be proposed as a result of this event, nor are we aware of any instances where significant cost changes could occur. If this were to change for any reason, you would be notified immediately as it pertains to your requirements.


### Listing of new Tariffs by HTS codes:

25% on steel articles as defined by Harmonized Tariff Schedule (HTS) 7206.10 through 7216.50; 7216.99 through 7301.10; 7302.10, 7302.40 through 7302.90; and 7304.10 through 7306.90.

10% on aluminum articles as defined by Harmonized Tariff Schedule (HTS) unwrought aluminum (HTS 7601); aluminum bars, rods, and profiles (HTS 7604); aluminum wire (HTS 7605); aluminum plate, sheet, strip, and foil (flat rolled products) (HTS 7606 and 7607); aluminum tubes and pipes and tube and pipe fittings (HTS 7608 and 7609); and aluminum castings and forgings (HTS 7616.99.51.60 and 7616.99.51.70).

Should you have any further questions, please do not hesitate to contact us directly.

Sincerely,



Dick Durland  
Corporate Quality Manager